

Brent Bachman

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Jefferson Ky. 42332
(123) 456-7890

Objective

To obtain a sales or management position with Fidelity, a prominent, progressive and dynamic organization which can take advantage of my enthusiasm and fourteen plus award winning years of sales. It is my desire to increase sales and accelerate financial gain for the company as well as for myself.

Work Experience

1993 - Present

United Parcel Service

Brentwood CT.

Responsible for all aspects of distribution and loading of packages. Trained to fill four positions from sorting to loading the package trucks.

1993-98

Hope Church

Jabez CT.

As building manager I was responsible for event coordination, maintenance, and upkeep of a twenty thousand-ft. building.

1992-93

Matrello Brothers Beauty Supply

Franklin, RI.

Responsible for 13 Sales Consultants covering 3 states. Working with Manufactures Reps and participating in purchasing of promotions. Organization of Education classes and Trade Shows.

1992-Present

The Razor's Edge

Trenton CT.

President of a business specializing in the sale and sharpening of scissors to salons in CT. and NY. Responsible for all purchasing, accounting, sales, and service.

- 1982-92** **Phoenix Beauty Sales**
Phoenix AZ.
Distributor Sales Consultant promoting and selling Redken and other professional hair products and salon equipment. Set up design layouts for new salons using Macintosh, MacDraft, and MacDraw software.
- 1979-82** **Dersert Beauty Supply**
Roadie AZ.
Distributor Sales Consultant selling multiple professional lines. Responsible for Accounts Receivable and customer relations as well as meeting quota requirements.

Education

- 1998** **Norwalk Community College**
Norwalk CT.
AS Degree Science
- 1993-Present** **Nagatuck Community College**
Waterbuy CT.
Business Administration
- 1991-92** **Scottsdale Community College**
Scottsdale AZ.
Business Administration

References

Available Upon Request